

2024



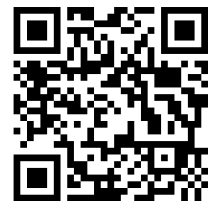
YOUR UTILITY PRESCRIPTIVE INCENTIVE REBATE PROGRAM GUIDE

**YOUR ENERGY SPECIALIST
SERVICE PROVIDER FOR LOCAL
STATE UTILITY REBATE
PROGRAMS**



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WEBSITE









UTILITY PRESCRIPTIVE INCENTIVE REBATE PROGRAM



Click the blue links for product information!

TROFFER – PANELS – LED







FIXTURE						
2x2 Troffer	SWISHFA2x2/D10	\$75 per fixture	\$75 per fixture	\$75 per fixture	\$45 per fixture	Calculated based on replacing existing wattage
2x4 Troffer	SWISHFA2x4/D10	\$100 per fixture	\$100 per fixture	\$100 per fixture	\$70 per fixture	Calculated based on replacing existing wattage
2x2 Flat Panel	T34FA2x2	\$50 per fixture	\$50 per fixture	\$50 per fixture	\$20 per fixture	Calculated based on replacing existing wattage
2x4 Flat Panel	T34FA2x4	\$50 per fixture	\$50 per fixture	\$50 per fixture	\$35 per fixture	Calculated based on replacing existing wattage
2x2 LED Integrated Retrofit Kit	RTLED2x2	\$70 per fixture	\$70 per fixture	\$70 per fixture	\$40 per fixture	Calculated based on replacing existing wattage
2x4 LED Integrated Retrofit Kit	RTLED2x4	\$110 per fixture	\$110 per fixture	\$110 per fixture	\$55 per fixture	Calculated based on replacing existing wattage

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STRIP & STAIRWELL FIXTURE







FIXTURE						
Vapor Tight Strip	SEAL(2,4 or 8ft).	\$18/ft	\$18/ft	\$18/ft	\$14/ft	Calculated based on replacing existing wattage
Industrial Strip	SR(2,4 or 8ft).	\$14/ft	\$14/ft	\$14/ft	\$10/ft	Calculated based on replacing existing wattage
Stairwell Fixture	GUS17 (2 or 4ft)	\$100 per fixture	\$100 per fixture	\$100 per fixture	\$85 per fixture	Calculated based on replacing existing wattage

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NETWORK LIGHTING CONTROLS

FIXTURE						
Network Lighting Controls	LCBS (Light Cloud Blue Sensor)	\$50 per fixture	\$50 per fixture	\$50 per fixture	\$40 per fixture	Calculated based on replacing existing wattage

Minimum Wattage Reductions Apply.

Prescriptive is a one for one replacement program.







Please call office for Potomac Edison Rebate Details

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HIGHBAYS

FIXTURE						
Highbay 10,000lm-19,999lm	RBAY17S	\$300 per fixture	\$300 per fixture	\$300 per fixture	\$115 per fixture	Calculated based on replacing existing wattage
Highbay 20,000lm-29,999lm	RBAY17S or RBAY17M	\$400 per fixture	\$400 per fixture	\$400 per fixture	\$165 per fixture	Calculated based on replacing existing wattage
Highbay 30,000lm-39,999lm	RBAY17M	\$500 per fixture	\$500 per fixture	\$500 per fixture	\$225 per fixture	Calculated based on replacing existing wattage
Highbay 40,000lm- & up	RBAY17L	\$600 per fixture	\$600 per fixture	\$600 per fixture	\$325 per fixture	Calculated based on replacing existing wattage







UTILITY PRESCRIPTIVE INCENTIVE REBATE PROGRAM



Please Note: A22,X22, & W22 can
fall under all Lumen Packages.

EXTERIOR

Click the blue links for product information!

FIXTURE						
Exterior 5,000lm-9,999lm	Brisk17 Entry Lights - UNDER 5000LUM	\$250 per fixture	\$250 per fixture	\$250 per fixture	\$85 per fixture	Calculated based on replacing existing wattage
Exterior 10,000lm-19,999lm	VAN17 Canopy/ Garage Fixtures	\$300 per fixture	\$300 per fixture	\$300 per fixture	\$125 per fixture	Calculated based on replacing existing wattage
Exterior 20,000lm-29,999lm	W22 Series Wallpacks	\$400 per fixture	\$400 per fixture	\$400 per fixture	\$175 per fixture	Calculated based on replacing existing wattage
Exterior 30,000lm-39,999lm	X22 Series Floods	\$500 per fixture	\$500 per fixture	\$500 per fixture	\$225 per fixture	Calculated based on replacing existing wattage
Exterior 40,000lm & up	A22 Series Area Lights	\$600 per fixture	\$600 per fixture	\$600 per fixture	\$250 per fixture	Calculated based on replacing existing wattage

PHOENIX SALES & MARKETING ENERGY SERVICES:



What we do?

This details the energy services that Phoenix Sales & Marketing will be providing after initial consultation and agreement of proposal. Services are priced per project factoring in size, scope, and complexity of the project.



Energy services we provide include, but are not limited to:

- Consultations
- Facility Audits
- Manufacturer Selection
- Submittals
- Quotations
- Rebate Estimates
- COM Check Reports
- Energy Audit Software Reports
- Energy Analysis ROI (Return On Investments) Reports
- Lighting Layouts & Design Build
- Pre-Inspection of Facility
- Rebate Application Maintenance
- Post Inspection of Facility
- Commissioning Fixtures